1		JACKSONVILLE CITY COUNCIL		
2	SPECIAL	INVESTIGATORY COMMITTEE ON JEA MATTER		
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4				
5		INTERVIEW OF		
6		PATRICK JOSEPH GREIVE		
7				
8	DATE TAKEN:	Tuesday, November 17, 2020		
9	TIME:	2:04 p.m. to 5:04 p.m.		
10 11	LOCATION:	Smith Hulsey & Busey One Independent Drive		
12		Suite 3300 Jacksonville, Florida 32202		
13	Examination of the witness taken before:			
14	Terrie L.	Cook, RPR, CRR, FPR, and a Notary Public		
15				
16				
17				
18				
19				
20				
21		Hedquist and Associates		
22		345 East Forsyth Street Jacksonville, Florida 32202		
23		(904)354-4111 FAX (904)791-9103		
24				
25				

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1	APPEARANCES OF COU	NSEL	1	Greive's Exhibit 9	64	
2	On behalf of Special Investigatory Comm	nittee	2	Greive's Exhibit 10	66	
3	E. Lanny Russell, Esquire		3	Greive's Exhibits 11, 12 and 13	67	
4	Kevin Blodgett, Esquire Smith, Hulsey & Busey		4	Greive's Exhibit 14	70	
"	One Independent Drive		5	Greive's Exhibit 15	73	
5	Suite 3300 Jacksonville, Florida 32202		6	Greive's Exhibit 16	78	
6			7	Greive's Exhibit 17	78	
7	On behalf of the Witness		8	Greive's Exhibit 18	79	
	Niels P. Murphy, Esquire		9	Greive's Exhibit 19	79	
8	Murphy & Anderson, P.A. 1501 San Marco Blvd.		10	Greive's Exhibit 20	81	
9	Jacksonville, FL 32207		11	Greive's Exhibit 21	84	
10			12	Greive's Exhibit 22	90	
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	Hedquist & Associates Reporters	3, Inc.		Hedquist & Associates Reporter	5	
1	INDEX	3	1	STIPULATION	3	
2	TNBEX		2	It was stipulated and agreed by and between		
3	EXAMINATION		3			
4	LXAMINATION		4	that the reading and signing of the deposition by the		
5	WITNESS Pa	ae	5	witness was not waived.	.,,	
6	PATRICK JOSEPH GREIVE	5-	6			
7	DIRECT EXAMINATION BY MR. RUSSE	LL 5	7	PATRICK JOSEPH G	REIVE,	
8			8	acknowledged having been duly swor		
9			9	and testified upon his oath as follows	:	
10			10	THE WITNESS: Yes.		
11			11	DIRECT EXAMINAT	ION	
12			12	BY MR. RUSSELL:		
13			13	Q Would you state your full na	ne, please, sir?	
14			14	A Patrick Joseph Greive.		
15	EXHIBITS		15	Q And where are you employed	1?	
16	FOR IDENTIFICATION	page	16	A City of Jacksonville.		
17	Greive's Exhibit A	6	17	Q And what is your current pos	ition with the City	
18	Greive's Exhibit 1	16	18	of Jacksonville?		
19	Greive's Exhibit 2	19	19	A Director of finance and ad	ministration, CFO.	
20	Greive's Exhibit 3	27	20	MR. RUSSELL: Okay. I'm go	oing to go ahead and	
21	Greive's Exhibit 4	48	21	attach, Terrie, as Exhibit A, this is	a letter from	
22	Greive's Exhibit 5	51	22	the Office of Mayor Lenny Curry,		
23	Greive's Exhibit 6	53	23	2020. And this letter relates fr	_	
24	Greive's Exhibit 7	55	24	signed by Brian Hughes, who is th		
25	Greive's Exhibit 8	57	25	administrator officer, deals with t	-	
	Hedquist & Associates Reporters,	nc.		Hedquist & Associates Report	ers, Inc.	

	6		8		
1 Mr. Greive has in	connection with his Garrity	1 A	Yeah, October 1st, 2018, is when I was		
2 Rights.	,		nted as chief financial officer.		
_	be interviewee's Exhibit A.	3 Q			
	chibit A was marked for	,	e City of Jacksonville?		
5 identification.)		5 A	So as treasurer, you oversee all of the City's		
_	Y: Yeah, just for the record, he's		banking investments, underwriting, pension plans,		
_	ant to his Garrity Rights, you know,	_	eneral employees' and correctional officers'		
37	derivative use immunity and the	9	on plans. And you serve as staff to the police and		
9 nondisclosure alle	·	· .	ension fund also. And are responsible for cash		
10 BY MR. RUSSELL:			rsements and management of of City funds.		
	cake a few moments Joey; is that	11 Q			
12 right?	sake a few moments — socy, is that	12 A			
13 A Yeah.		13 Q			
	ard on the record, but it seems	14 A			
	y to make this more like an	15 Q			
	uisition. Tell me, please, a		ere treasurer or was he		
•	rofessional background, including	17 A	No, because I was appointed treasurer under		
18 your education.	5.555.5mar background, melading		r Brown, which would have been Ronnie Belton at the		
	aduated Florida State University in		He was CFO for the first couple of years of my		
	•		urer my time as treasurer.		
	•	21 Q			
			u recall?		
	3	23 A			
	. 9		kind of chief accountant within the treasury. I		
			25 forget her exact title. And a pension administrator.		
·	Hedquist & Associates Reporters, Inc.		Hedquist & Associates Reporters, Inc.		
<u> </u>	7		9		
1 also held the CFA a	nd CFP certificates during that	1 At on	e point we had a compliance officer, but that was		
2 time.	3		d under the CFO. So that would have been my direct		
3 And then i	n 2010, the chief investment officer		ts and, obviously, they had reports as well.		
4 post of the City of J	acksonville opened up. And I had	4 Within the treasury, we had a total of roughly 12			
_	ciety of Jacksonville board so I heard	5 employees.			
_	contacts there. And, fortunately,	6 Q As treasurer, did you have any responsibility			
7 was selected under	Mayor Peyton to come in as chief	7 in connection with any types of RFPs for the City of			
8 investment officer a	and served four years under	8 Jacksonville?			
9 Mayor Brown, a few	of them as treasurer.	9 A	Yes.		
10 And was re	etained as treasurer under Mayor Curry	10 Q	Describe that responsibility, please.		
11 until Mike Weinstei	n's departure, when I was,	11 A	So as treasurer, you would handle the RFPs for		
12 fortunately, appoint	ted as his successor and CFO for the	12 anyth	ing related to the duties that that I mentioned		
13 City of Jacksonville		13 earlie	r, which would have been the pension plan,		
14 Q Do you know	w what year you became treasurer?	14 inves	tment managers. We do RFPs through our investment		
15 A That would	d have been 2012 or '13.	15 consu	ıltant.		
16 Q Okay. And	that was while the mayor was	16	We do underwriting and debt management RFPs,		
17 Mayor Brown?		17 wheth	ner it's PFM or investment banks, those type of		
18 A Yes.		18 peopl	e.		
19 Q Okay. You	said 2017?	19	The City's general bank, which has been Wells		
20 A Treasurer	would have been 2012 or '13	20 Fargo	, but we just did an RFP, actually, for that as		
21 Q Okay.		21 well.			
22 A through	September 30th of 2018.	22	So anything that's banking, underwriting,		
23 Q Through 9-	and it's on 9/30/2018 that	23 debt i	management, investment banking, you know, any of		
24 Mr. Weinstein retired	and you then became the chief	24 that v	vould have been handled through my office for the		
25 financial officer?		25 CFO.			
23 Illiancial Officer:	I	Hedquist & Associates Reporters, Inc.			

1 So if the City was going to request consulting 1 interest in the outcome. It wasn't the treasurer's 2 from investment banks regarding the potential department, it was actually three members of the mayor's 3 3 privatization and disposition of city assets, your -staff who became involved in that. 4 the treasurer would have been responsible for issuing 4 Right. Once it was deemed that they were 5 that RFP? 5 conflicted out, right. 6 6 Q And as chief financial officer, who do you Α The treasurer and working through the CFO --7 Q 7 report to? 8 8 Α -- for the CFO is responsible for that, yes. Α I report to the chief administrator officer, 9 Q 9 Okay. And when you became the chief financial who was Sam Mousa originally and is now Brian Hughes. 10 10 officer in October of 2018, what did your Do you recall when you first met Sam Mousa? 11 responsibilities -- what were your responsibilities then 11 I don't recall the exact time. It would have 12 12 generally? been when he became CAO. 13 13 So at that point you've got several different a And at that time do you recall if you were then 14 divisions. You've got the treasury, accounting, budget, 14 treasurer or were you CFO? 15 risk management, fleet, IT and procurement. And the 15 I would have been treasurer at that time. 16 16 office of grants and compliance is a subcomponent of the Q So sometime -- I don't know the year you became 17 17 department. CAO either. It was at least a couple years into Curry's 18 Q Treasury, budget, risk management. Did you say 18 second term as mayor? 19 19 fleet? Α I seem to recall Sam being there. 20 20 Α Fleet. So all the City's cars and trucks --Q There from the beginning, though? 21 Q 21 Yeah. Α From the beginning --22 22 Α -- police cars, fire trucks. Q From the beginning of Curry. 23 23 Q I think you had one more. Α -- of Curry. 24 Α IT, procurement. 24 Q Oh, that makes sense. Okay. We had trouble 25 25 Q IT and procurement? figuring this out once before. That would have been Hedquist & Associates Reporters, Inc. Hedquist & Associates Reporters, Inc. 11 13 1 1 Α sometime in 2016 when he became -- first time Curry --Procurement. 2 2 Okay. In connection with your -- the chief Α So 2015. a 3 financial officer's role in procurement, did you have 3 Q 2015, July of 2015? 4 anything to do with the ITN that was issued for 4 Δ Right. 5 prospective bidders on JEA? 5 Q Okay. 6 Α No. 6 Α The election. 7 7 Q Why not? So July of 2015 Mousa became the chief 8 Α On JEA? 8 administrative officer. And as the chief administrative 9 9 officer in July of 2015, you were reporting to Sam as Q Because it was a JEA project is why --10 Α Right. 10 his report? 11 11 Q That's the reason? Α In 2015, I was reporting to Mike Weinstein. 12 12 Α Q Yeah, yeah. Mike Weinstein? 13 13 Q I understand. Okay. That clarifies that for Α Because I was treasurer --14 me. You would not have any of these roles with any of 14 Q And he was -the independent agencies in the City --15 15 -- reporting to the CFO. CFO would have been 16 16 Α reporting to Sam at that time. 17 17 Q -- they would have their own internal people I see. All right. CAO. who would deal with those issues? 18 18 Okay. Did you ever have any interaction with 19 19 Α Correct. Sam Mousa prior to his becoming CAO? 20 20 Q Okay. Unless they were for some reason Α No. 21 disqualified? 21 Q You didn't know him personally? 22 Α 22 Α Explain that. Nope. 23 23 Q Q Because of a conflict of interest, it actually Did you ever have any business -- as a 24 24 happened in this matter, JEA personnel couldn't representative of the City, I understand you would have 25 participate in the ITN because senior leadership had an 25 been the CFO because Sam has left -- chief -- you would Hedquist & Associates Reporters, Inc. Hedquist & Associates Reporters, Inc.

within the administration of City of Jacksonville about the sale or privatization of JEA?

I don't recall any specific conversations during that -- during that time period.

Do you ever recall in connection with an issuance of -- of an RFP in December of 2018 for financial consultants, any discussion of JEA in

8 connection with that RFP?

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Α The discussions that were had in connection with issuing our strategic initiatives RFP pertained to the potential assistance that we would need in connection with any City-owned asset, whether it be an airport, parking, utility, anything that would come up.

Okay. So --

Α There was -- there was no specific goal in mind when issuing that RFP. It was that if we -- if any conversations were advanced in the community about any City-owned asset, we would need to have a bench of firms that we deemed qualified to assist us to pull from with

20 the subsequent RFP to assist us in evaluating anything

21 that's brought up in the community.

22 Okay. So although the RFP in 2018, I'm sure 23 we'll get to this in a few moments, wasn't specifically 24 directed towards any citizen -- any City asset, it was, 25 in fact, broad enough to cover the -- JEA's an asset of

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the City? As an asset of the City, correct.

MR. BLODGETT: Just to clarify, it's December

4 2017 RFP. 5

MR. RUSSELL: I'm sorry. 2017 actually is the date. Thank you, Kevin.

7 BY MR. RUSSELL:

> Let me show you Exhibit 2. Make sure I can find the quote. This is a quote that's attributed to

10 Brian Hughes. It's in the Sunshine State News. It's on

11 the second page. And it reads -- the sentence before is

12 talking about JEA privatization and what Mr. Hughes is

13 quoted as saying, It's very real. There will soon be a

14 serious look at it. Curry's political advisor, Brian

15 Hughes, told Sunshine State News about the idea. Quote,

16 and he's attributed it again to Brian Hughes, Lenny is a

17 former accountant, who is an entrepreneur. He's a free

18 market Republican and it's consistent with his ideology.

I said understand "it's" referring to the potential 19

20 privatization of JEA.

> Do you have any knowledge of, Joey, whether this statement about Mr. -- the Mayor's attitude concerning the privatization of JEA is correct?

Α No.

> (Greive's Exhibit 2 was marked for Hedguist & Associates Reporters, Inc.

1 identification.)

8

2 Q In connection with your understanding, you 3 never developed an understanding as to, in 2017, what

4 the Mayor's attitude was about privatization of JEA?

5 In 2017, I would not have had an understanding 6 of what the Mayor's goals or visions were --

7 Did that change --

> Α -- in that area.

9 Q -- change in 2018?

10 Not likely, but I don't -- I don't recall 11 accurately, given the time -- time lines that are 12 involved, being a couple of years ago.

13 Are you able to, not actually putting a date on 14 it, able to say that Mayor Curry's attitude towards 15 privatization of JEA became known to you at some point 16

in time? 17 Α Well, I guess to be -- to be clear, I'd have to 18 state that I've never had a discussion with the Mayor 19 about his ideology related to privatization of assets so 20 I couldn't confidently, you know, answer that question

21 for you. I don't know more than what, you know --

22 You've read a lot in the paper?

Read a lot in the paper, like, what you're

24 showing me now. 25 Q Okay.

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1 And, you know, other articles out there.

2 In the RFP that was actually in the -- issued

3 in December 2017, were any assets ever considered for

4 privatization or other disposition under that RFP, other

5 than JEA?

6 So, again, that RFP was done to cover any 7 potential assets the City owns. I was aware at the time 8 that people had contemplated -- the community had

9 contemplated at various times in history privatization 10 of City assets, whether it be our airport, which I had

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fielded phone calls before about, contemplating

12 potential, you know, management contracts in exchange

13 for an upfront lump sum. There have been discussions in

14 the past about potentially doing a public private

15 partnership on -- on parking in the community.

16 And JEA, itself, had come up many years prior.

17 Councils of the past have looked into JEA. It's a

18 City-owned asset so any -- any City-owned asset could

19 have been covered by that RFP. And we had contemplated

20 that RFP for, you know, a considerable, you know, period

21 of time.

22 When you say we had contemplated that RFP for a 23 considerable period of time, who are you referring to in 24 the "we"?

25 Α Mike Weinstein, our CFO, had had discussions Hedguist & Associates Reporters, Inc.

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1 with us about it.

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Q Okay. As to the RFP, there was a request for consultants to respond to the RFP. Were any of the consultants who responded to the RFP ever tasked with considering the privatization of any of those things you just mentioned? Were they given a specific contract,

7 say that will help us evaluate the privatization of

2

8 parking in the City of Jacksonville?

A No. And that's an important point, is that that RFP was not to hire anybody. It was to create a bench or a team that we could pull from if and when any type of privatization or, you know, exploration of the City-owned asset were to be advanced by any party. We

14 could then pull from that team to assist us in

15 evaluating whatever had been presented by any party

16 because we don't have the fire power in-house to analyze

17 big deals.

We have several smart people on our staff, but privatization or exploration of any City-owned assets would be, you know, beneficial to have someone else accessible to us. And, again, it's a sweep. Nobody was actually hired from that list by the City.

Q Okay. I guess that's what I wanted to hear in the end.

In fact, from the RFP, the City never took
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anybody off the bench and asked them to do any work on any privatization of a City asset?

3 A No.

Q Did JEA ever use that RFP and piggyback off it
to hire consultants to assist JEA in the privatization
of JEA?

A So to be clear in answering that question, I have no knowledge of that until recently reading some of the, you know, the work that you've been doing and some of the statements that have come out, you know, during this exploration, but to my knowledge, that RFP was not the genesis or the foundation or the framework or anything for any hiring of any advisors or consultants.

Q Okay. Do you know actually one way or another whether that RFP was, in fact, used by JEA to hire consultants?

17 A Sitting here today, I cannot state confidently18 that that RFP was used to hire anybody.

19 Q And you can't say confidently that it was not20 used to hire anybody, can you?

A I just don't have knowledge of -- of what --

22 Q Okay. So --

23 A Yeah.

24 Q -- you can't and you cannot, either one?

25 A Right. Right.

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Q Okay. The RFP team, as I recall, who got hired
 in response to that RFP, was Goldman Sachs -- what were
 the other two? I'm drawing a blank.

MR. BLODGETT: Morgan Stanley, JP Morgan and then KPMG.

6 Q Let me just rephrase the whole question.

7 Who were the four consultants who were --8 responded to the RFP and were -- their response was

9 accepted by the City?

A My recollection was that the four were JP
Morgan, Morgan Stanley -- and I can't recall if it's
Goldman Sachs or Citi Group -- and then KPMG.

13 MR. BLODGETT: It was Goldman --

14 THE WITNESS: Okay.

15 MR. BLODGETT: -- just to clarify.

THE WITNESS: Thank you.

17 BY MR. RUSSELL:

Q Okay. And did any of those consultants workwith JEA on its privatization, to your knowledge?

A I wouldn't be in position to know that.

21 Q Okay. So you don't know whether Goldman Sachs

22 or JP Morgan worked with JEA on this privatization?

A Not to my recollection, other than some of what I've heard. But, again, I -- I haven't read it enough

25 to know confidently who -- who they hired.

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1 Q Do you know if the Curry administration had

2 been exploring the potential privatization in -- of JEA

3 in 2017 or 2018?

4 A I don't recall that.

Q Okay.

6 A No.

7 Q You mentioned some other City assets that could

8 have been private -- or could hire some consultants

9 pursuant to the December 27th RFP. Do you know if the

10 City actually considered, in 2017 or 2018, privatizing

11 any of the City's assets?

A So clarify considering.

13 Q Right. To extent that you -- you mentioned

14 parking garages, did the City actually do any analysis

15 of privatizing parking garages in 2017 or 2018, to your

16 knowledge?

A So to my knowledge, I don't recall what year it

18 was --

Q Okay.

A -- but I know the City or DIA has looked into

21 parking. And we had fielded phone calls during or

22 before that time frame related to the airport.

Q Okay. Do you know if the administration

24 actually did studies of the potential privatization of

25 the airport?

- **1 A** No.
- 2 Q I know they didn't hire consultants as a result
- ${f 3}$ of the RFP. Did they ever internally do any study about
- 4 privatization of the airport?
- **5** A Not to -- not to my knowledge or recollection.
- **6 Q** And for the other example you gave, City
- 7 garages, potential partnership or privatization, you
- 8 think DIA might have done that, but you're not aware of
- 9 the City itself doing any study of potential
- 10 privatization of parking garages?
- **11 A** DIA is a subcomponent of the City.
- 12 Q Just like JEA?
- **13** A So I don't know how to answer that. I would
- 14 have to defer to an attorney on the legal similarities
- 15 of DIA and JEA. There's -- I know there's a difference
- **16** between independent authorities and independent
- 17 agencies. You might have to consult an attorney to get
- 18 into that.
- **19** Q Okay. I understand the point.
- **20** A Okay.
- 21 Q Are you aware of -- you mentioned people
- 22 communicating with you and -- about potential
- 23 privatization of the airport concessions, I guess what
- 24 you'd say, or City garages. Are you aware of any
- 25 communications from any potential purchasers of JEA with

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27

- **1** either you or the administration?
- **2** A No, I'm not aware of any of that.
- 4 between Florida Power & Light and anybody in the
- 5 administration concerning JEA?
- **6 A** No.
- 7 Q This is Exhibit 3 finally. This is the RFP, if
- **8** I can get the date right.
- 9 A Okay.
- **10** (Greive's Exhibit 3 was marked for
- **11** identification.)
- 12 Q How did you first learn that the City was going
- 13 to issue this RFP?
- 14 A So like I mentioned earlier, for the several
- 15 months prior to this, it would periodically come up as a
- 16 topic in discussions with our then CFO, Mike Weinstein.
- 17 And closer to this time period, came to be the exact
- 18 time line, he asked us to prepare and put out this RFP.
- **19** Q Okay. As best as you recall, I understand it's
- 20 now more than two years ago, what was it that Mike
- 21 Weinstein actually asked you in connection with this
- 22 RFP? Did he give you guidance?
- **23** A The guidance that I recall receiving from Mike
- 24 was that we had been discussing for a period of time
- 25 needing the financial analysis capabilities in-house to
 - Hedquist & Associates Reporters, Inc.

- 1 explore any potential City-owned asset transaction.
- 2 And, again, we had also gotten a phone call about the
- 3 airport. I don't recall exactly the time frame, but
- 4 parking had come up as a topic.
 - So his guidance to us was issue the RFP as
- 6 broad as possible to capture analysis of any and all
- 7 City-owned assets.
- **8** Q Okay. And that would have occurred, you said,
- 9 in the months -- few months preceding December 20th,
- 10 2017, was when this discussion with Mike began?
- 11 A In that general time frame, yes.
- 12 Q Okay. I understand.
- 13 In terms of the actual preparation of the RFP,
- 14 who did the drafting of this document, do you know?
- **15** A I don't recall if it was me or Randall or both.
- 16 It may have been both in working with our consultant at
- 17 PFM for a template for drafting.
- **18** Q Sorry. Was that the name of a particular
- 19 person at PFM?
- 20 A I don't recall the particular person we would
- 21 have been working with at the time.
- **22 Q** Okay.

23

- A We had a team.
- **Q** Okay. And in the preparation of this document,
- **25** did it go through several drafts before it became a

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- 1 final document?
- 2 A I don't recall that.
- **3** Q Okay. Do you recall giving it back to Mike
- 4 Weinstein to look at before it was finalized and asked
- **5** Mike Weinstein to approve it?
- 6 A I don't recall whether or not -- I don't
- 7 remember the process flow for any final reviews that we
- 8 would have had before putting it out.
- **9 Q** And if I understand, this RFP was actually
- 10 issued by you in connection with that, correct?
- 11 A So I don't recall who the person would have
- 12 been that issued it. However, we issued it through the
- 13 treasury and pension procurement procedures that are
- 14 authorized under local municipal code and adopted by the
- 15 director of finance CFO.
- **16** Q Do you know, is the section of the Jacksonville
- 17 code that you're referring to Section 126.313?
 - A Yes.
- **19 Q** Okay.
 - MR. MURPHY: You guys got an extra copy of
- 21 that?

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- 22 MR. BLODGETT: I do.
- 23 BY MR. RUSSELL:
- 24 Q One of the requirements of -- of procurement
- 25 under this section is down at the bottom of the first
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full paragraph that says, Any procurement under this
 section shall include as much competition as practically

3 possible under the circumstances.

4 Are you aware of what was done with this RFP to5 meet that requirement?

6 A Yes.

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Q What was that?

A Much like we do with all of our investment banking RFPs, given that these are the same firms that would typically respond to investment banking RFP, we went through PFM to issue it to any and all known firms that could provide such services.

So we had them send it to all of the firms that were known to them to be potentially in a position to provide for strategic initiatives financial advisory services, which was several -- several firms.

Q Was the RFP published on the City's website?

18 A No. And we're not required to.

19 Q Okay. Is that something that -- although you

say not required in this instance, is that somethingthat's typically done with City RFPs, is it's published

22 on the City's website -- they are published on it?

23 A So procurement for the City. Most City RFPs,

to answer your specific question, would go through some

type of posting on our website. However, specifically Hedquist & Associates Reporters, Inc.

ist & Associates Reporters, inc.

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related to investments, banking, cash, debt, as

2 authorized under 126.313, we have a separate set of

3 procurement policies and procedures that we follow that

4 do not require that and do not follow that at that time.

5 It's since been modified to where we now notify PSEC.

6 As a result of this, we now notify PSEC at the outset

7 and then at the conclusion.

However, at this time, this was standard practice with all our investment banking RFPs to go through our consultant to advertise to the broad base of

11 banks that would be qualified to provide the service.

12 But, again, it's a narrow universe of people who can do

13 this kind of work so it's sent directly to all the known

14 firms who can do this.

15 Q Do you know who -- which firms PFM sent this

16 RFP to?

A So I don't recall sitting here today, but I do recall it being an extensive list of all those who --

recall it being an extensive list of all those who --whose names we recognize in the industry, you know,

20 whether it Bank of America, Merrill Lynch, Citi Group,

21 JP Morgan, Goldman Sachs, Morgan Stanley, you know, you

22 named the big investment banks and they would have been

23 sent this RFP.

24 Q So in terms of a number, can you approximate

how many potential firms this RFP was sent to?

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1 A It's --

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Q Was it more 20?

3 A Well, that's a pretty good over/under number,

5 Q About --

6 A I can't tell you if it was more or less than

7 20, but it was -- it was several.

Q Okay. Would you say it was in the range of 20

9 then?

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4 so.

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MR. MURPHY: Don't guess.

A That's -- that's, you know, relative. I don't

12 know that I can -- you know, what's -- what's close to

13 20 to one person might be not be close to 20. I don't

14 want you to give -- under oath, I don't want to give you

15 a number that's incorrect.

16 Q Okay. What's your best approximation of what

17 the number was? More than 4?

18 A More than 10 and less than 100.

19 Q Okay. That helps a lot. Thank you. Okay.

20 Oh, for this Exhibit 3, the RFP, do you know if

21 JEA had any input into the preparation and drafting of

22 this RFP?

23 A To my knowledge, they had no input in the

24 drafting of this RFP.

Q Okay. I guess my question was specifically

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1 about drafting, you said you didn't know they had any

2 input in drafting. Did they have any other input in the

3 preparation of this document, anybody from JEA, that you

4 know of?

5 A To my knowledge, JEA had no interaction related

6 to issuing this RFP.

7 Q During your tenure as treasurer for the City of

8 Jacksonville, did you issue other RFPs for consultants?

9 A Yes.

11

10 Q How many?

A Several.

12 Q And were those -- do you recall the purposes

13 those consultants were being asked to respond to an RFP?

14 What were the purposes of the RFP? What kind of

15 consultants were you after?

16 A So the types of consultants that I oversaw the

17 issuance of RFPs for, as treasurer, would have been

18 paying agents, trustees, bond registrars, investment

19 banks, banking services, other professional services as

20 necessary, you know, in connection with our -- our work

21 in the treasury.

Q I want to make sure I understand the process bywhich this RFP, this is Exhibit 3, got issued. The

24 process that you described, there was first discussions

25 between you and Mike Weinstein about this RFP. And I

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- don't remember, did Mike Weinstein actually direct youto go ahead and prepare it?
- 3 A Yes.
- 4 Q And then what are the steps to come thereafter
 5 before the RFP was given to PFM and PFM gave it out to
 6 some number of potential respondents?
- A So, again, I don't recall the specific work
 8 flow related to this RFP. Once directed by the CFO, we
 9 would draft it in treasury, work with our consultant to
 10 make sure that it captures what we're attempting to
 11 capture and then release the RFP.
- 12 Q Is there anybody that had to look at it and
 13 finally approve it, other than perhaps yourself? Was
 14 that -- were you the final authority on this being
 15 issued?
- A So, again, don't recall the specific work flow.
 Typically, we kept Mike Weinstein very much in the loop
 and sought his sign-off and approval on the majority of
 RFPs that we would issue.
- **20 Q** Okay.

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- 21 A Whether he reviewed the document itself in its22 entirety, I don't recall. I don't know.
- Q Okay. You described, during your tenure as
 treasurer of the City, that there were several other
 RFPs that you were involved in issuing. Were any of

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1 those RFPs published on the City's website?

A I seem to recall some of our RFPs we would choose to have published on the City's website, but I cannot recall the specific RFPs that we would have chosen to do that with.

Q Sure. Do you recall the criteria that was used to make a decision as to whether one would be published and the other wouldn't?

A To re- -- to answer your question, I don't recall the specific criteria that was used in any specific RFP, but, generally speaking, time frame, whether -- whether or not we thought there were any local companies who would be looking for a certain contract and would be benefited by seeing it on the City's website. But, no, I can't -- I can't recall all the criteria that we would use to --

- **17 Q** Okay.
- **18 A** -- make that decision.
- 19 Q Did you ever have any conversation with any JEA20 employees about this RFP?
- 21 A Not that I recall.
- 22 Q Did you ever speak to anybody on the city
- 23 council about this RFP?
- **24** A Not prior to its issuance -- its issuance.
- **25 Q** Okay.

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A After its issuance, we had conversations with
 the council auditor's office. Do not recall if the

3 council members were in on any of those conversations.4 Yeah.

5 Q Okay. You described a number of people who had

6 hands on this thing. It was yourself, Randall Barnes,7 perhaps Mike Weinstein. Are you aware of any other City

8 employees that had any input into creation and

9 circulation of this RFP?

A No.

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Q Your discussions with the city council auditor about this RFP, can you tell me about those, please?

A The then council auditor, Kyle Billy, sent an e-mail, which I believe you have in your -- in your files, asking about this RFP. And Mike Weinstein sent responses to Kyle Billy.

17 Q Did you personally have any interaction or18 conversations with the city council's auditors about19 this RFP?

A Given the time line we're talking about, I
cannot recall specifically whether or not we had any
discussions between -- between me and them.

Q Okay. As I recall, and you may recall,
Mr. Weinstein was pretty upset that the city council was
often suggesting that this RFP could apply to JEA. Do

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1 you know why Mr. Weinstein was so upset about that, when

2 you just sat here and testified that it was broad enough

3 to apply -- could -- to apply to JEA?

A So I certainly don't want to speculate as to
Mr. Weinstein's personal beliefs or feelings, but to the
point you just made, we were very clear along the way
that it was a broadly focused RFP. And the insinuation

8 that it was related to or specific to one type of

9 transaction was frustrating.

Q Okay. So you -- are you -- you took it that
what the city council's auditor was saying was that this
was specific to JEA and didn't apply to other broadly
based transactions? I mean, all -- the City -- let me
ask a better question.

If all the city council auditor did was say this document was broad enough to apply to JEA, why would that make you or anybody mad?

MR. MURPHY: I -- I don't think that's what the e-mail said. If you want to show him the e-mail, that is definitely not what it says.

MR. RUSSELL: I don't have it.

THE WITNESS: Do you have a copy of the e-mail?

MR. MURPHY: It does not say, oh, this is broad enough and could include the JEA. In fact, it says

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MR. RUSSELL: Means the prospective bidder

Hedguist & Associates Reporters, Inc.

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Your continuous reference to JEA is an

1 Do you know if the City actually paid anybody 2 in connection with this RFP for their services?

3 So I'd have to go back and look at -- sitting 4 here today, no. I -- I cannot recall if we had them 5 under retainer for annual consulting work, which would 6 have been inclusive of this or if they would have billed

7 us separately for their work in connection with this

8 RFP.

9 Q Okay.

10 Α It's been too long.

11 Do you have any knowledge as to whether JEA

12 paid either of these entities for their work in

13 connection with this RFP?

14 No, I wouldn't be in position to know that.

15 Q Would you expect that to have happened?

16 No, because this RFP was to build a team that Α 17 could then be called on for a future transaction and we 18 were not a party in my office, say, in contemplation of 19 that.

20 Q Other than, as an outside consultant, PFM --21 excuse me, any of these listed here, did any other 22 outsiders, outside of the employment of the City of 23 Jacksonville, have any role in the preparation of this 24 RFP?

25 Α Not to my knowledge.

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1 Make sure I understand your testimony. You 2 just don't know whether the PFM entity was paid pursuant 3 to a retainer or paid pursuant to a specific engagement 4 for this work?

5 MR. MURPHY: Or paid at all.

6 MR. RUSSELL: Or paid at all. I said we'll get

7 to the --

> Α Or paid at all.

9 Q You don't know one way of that, one way or the

10 other?

8

11 Α As I stated ---

12 Q Okay.

13 Α -- it's been too long, correct.

14 I understand. I have this e-mail -- excuse me.

15 This Exhibit 4 is an e-mail from TylerCalderone@PFM.com.

16 I can't tell which entity it is either.

17 The question is actually fairly simple. Why 18 was PFM issuing this e-mail as opposed to the City of 19 Jacksonville?

20 Α So as previously discussed, we routinely used 21 PFM to coordinate and advertise and reach out to all 22 interested parties who they know to be in the business 23 that we are seeking as a part of our treasury pension

24 procurement procedures, especially as it relates to

debt, investments and investment banking type work,

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1 which all of these firms were in that general category.

2 (Greive's Exhibit 4 was marked for

3 identification.)

4 Q Yeah.

So we -- we followed our standard process with

6 having PFM advertise that for us and so in the e-mail it

7 appeared.

5

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Q This is -- this is -- the solicitation we

9 talked about earlier, you still don't remember how many

10 people this went to, did you ever see a list of some

11 kind or learn the entities that this solicitation was

12 actually provided to?

13 At one point I seem to recall seeing or hearing 14 about that broad list between 10 and 100 that we

15 discussed earlier.

16 Okay. Yeah. Did PFM select the potential a 17 respondents that you were describing or were they given 18 names by the City of Jacksonville to send it to, the

19 RFP?

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20 Α So I do not recall whether or not we provided 21 any names, don't remember doing that. But, again, PFM

22 would have been situated to know all of the potential

23 firms that -- that could be interested in this so it

24 would have been predominantly their list. But, again, I 25

don't know for certain, sitting here today, so I can't

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1 certify to that.

Did JEA, to your knowledge, have any role in

3 determining who would receive this R- -- RFP?

4 No, not to my knowledge.

Okay. I guess if a potential respondent was

6 included, the list that received this RFP, they would --

7 that -- the person not -- excluded on the list would

8 have no way of knowing of this RFP?

9 Say that again.

10 Q I'm sorry. I'll try to say it better.

Okay. 11 Α

12 The only way anybody could know about this RFP

13 was if you were on the list that PFM sent the RFP to?

> Α Correct.

15 a Let's look at --

16 Α Similar to our other RFPs that we administered

17 through PFM. 18

Q Do you know about the -- let me see if I can

19 ask this appropriately.

20 Do you know if JEA created a data room in 2018 21 which contained data relating to the potential 22 privatization of JEA?

23 So I've come to learn that through your work 24 and what's been reported to the paper, but at the time, 25 I had no knowledge of that.

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Okay. Did you -- did anybody in your area have Q access to that data room in the treasury department?

3

I have come to learn of that in recent months. but at the time that this RFP was put out, A, they did

5 not at the time, based on what I know today. And I

6 didn't come to learn of that until more recently,

7 that -- that at any point during this entire process

8 that -- that, you know, anyone on my team would have had

9 access to that -- that room.

10 I'm sorry. I just didn't understand your 11 answer, the last part. You've learned subsequent to 12 the events that somebody in the treasury department had

13 access to this data room?

> So my understanding is that as a -- not during this RFP period, but many, many months later, when, as

16 you pointed out earlier, members of JEA were deemed

17 conflicted from the negotiations and three members of

18 the Mayor's administration were appointed to serve on 19 that team, that that team was granted access to a data

20 room. I don't know what that data room looks like. I

21 haven't seen it, but I have heard there's -- as a part

22 of that process, upon their appointment, they received

23 access.

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24 Q Okay. We have Exhibit 5. And this is a JEA

payment request that's dated 9/19/2018. And attached to Hedquist & Associates Reporters, Inc.

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1 it is a list of charges. And if you looked at the one

2 Michael Mace, on that page --

3 Yes, sir.

4 (Greive's Exhibit 5 was marked for

5 identification.)

6 -- that we've highlighted there. Do you know

7 who Michael Mace is?

> Δ Yes

9 Who is Michael Mace? Q

He is the financial advisor from PFM to the

JEA. Is or was. I don't know what his current status 11

12 is.

8

10

13 And do you see the entry next to Michael Mace,

14 that on December 20th, 2017, he has a two-hour time

15 entry for discussing the potential JEA evaluation for

16 board?

17 Α I see that on this piece of paper.

18 Q Was Michael Mace doing any work for the City of

19 Jacksonville in 2017 or 2018?

20 Α Not to my knowledge. He's in a separate area

21 of PFM.

22 Q Okav.

23 Α They put up the fire wall between the two

24 sides.

25 Q Between the City side and the JEA side? Hedguist & Associates Reporters, Inc.

Α Correct.

Q Okay. Who did you -- your team work with at

3 PFM, the individuals, in connection with the RFP? You

told me Jeremy Niedfeldt.

So Jeremy Niedfeldt. Based on this e-mail,

6 Tyler Calderone. And David Moore may or may not have

7 been involved. At what level, I don't know what he

8 would have been involved in something like that. He's

9 kind of a higher level, new guy at PFM so I don't know

10 how in the weeds he would have been with our RFP.

11 Do you know when this firewall between the two

12 PFM entities were created, that entity working for the

13 City and the entity working for JEA?

14 So my understanding is that there's, much like

15 in a law firm, when you have two attorneys representing

16 other sides, there's -- there's fire walls. And based

17 on my understanding, the fire walls are just generally

18 always in place. And the -- we have an assigned team

19 who works with us and any other entity who employs PFM

20 would have their own team that works with them.

21 Did the work that Mr. Mace was doing as

22 described in Exhibit 5 have anything to do with the RFP

23 we've been talking about?

24 Not to my knowledge.

25 Q Are you aware that the work that Mr. Mace was

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doing with JEA ultimately came to the creation and

2 presentation to the city council on a report on the

3 evaluation of JEA?

4 I recall that meeting and that Michael Mace was

5 the presenter.

6 Q Did that report have any relationship to the

7 RFP, which is Exhibit 4 -- Exhibit 3?

8 Not that I can recall. Without the -- without

9 the report in front of me and thoroughly reviewing it, I

10 can't tell you definitively.

Okay. Sorry. If you look again at the page

12 you're on, please. Just three up from the bottom. I

13 didn't highlight it, but it's also an entry of time by

14 Michael Mace. It's on January 18th, 2018. It's five

15 and a half hours. And it says, Eval, project banker

16 discussions and data review.

Do you know what Michael Mace was discussing

18 with bankers and what data he was discussing at that

19 time?

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Α No.

Q Okay. Let's look at Exhibit 6, please.

22 You have my copy? It was attached.

(Greive's Exhibit 6 was marked for

24 identification.)

25 Q Okay. Thank you. I don't think -- given some

- 1 of your prior testimony, I don't have a lot to ask about
- 2 this. This is a document we received and it's Tim Baker
- 3 communicating with Florida Power & Light, saying, on
- 4 July 1, 2019, that he's terminating the contract that he
- 5 had with Florida Power & Light Company.
- 6 And based on what you previously testified, Tim
- 7 Baker had no involvement in the RFP, I understand?
- 8 Not to my knowledge.
- 9 Q Do you know if Tim Baker knew about the RFP
- 10 even if he didn't have any involvement in it?
- 11 I would not have been in a position to know
- 12 that. There was no conversations with Tim -- yeah, Tim
- 13 Baker about any of this.
- 14 I'm not sure if I asked you this question. Are
- 15 you aware of any consultants performing work related to
- 16 JEA, any FPL consultants, performing work related to JEA
- 17 in 2017 or 2018?
- 18 I was not aware, till very recently in reading
- 19 some of your -- your work, about any of that.
- 20 Okay. Okay. If you could look at 7, which you
- 21 already have. And that's an e-mail from Randall Barnes
- 22 to David Moore and you. And as I understand the e-mail,
- 23 Mr. Moore is writing to you and he says, I saw an
- 24 article on a blog, something talking about privatization
- of JEA. Obviously, there's a lot of work to be done and Hedquist & Associates Reporters, Inc.

- 1 the RFP on the street relates to this.
 - And you didn't respond. We never saw it. Do
- 3 you recall receiving this e-mail from David Moore?
- 4 I recall receiving it and that it was part of
- 5 our public records request related to this case that we
- 6 had to go back and look through and generate and
- 7 produce, which I'm assuming this is how you have this
- 8 today. So from that aspect, you know, I recall through
- 9 that research that I would have gotten that.
- 10 (Greive's Exhibit 7 was marked for
- 11 identification.)
- 12 Q Sure. But you -- we don't have a response from
- 13 you.

2

- 14 No. Α
- 15 Q Do you recall if you responded?
- 16 Α
- 17 Q Did you see Randall Barnes' response to this
- 18 e-mail from David Moore?
- 19 I -- same -- same answer as the last in that I
- 20 recall that through having done the public records
- 21 request related to this.
- 22 And in his response, Mr. Barnes doesn't dispute
- 23 the statement in Mr. Moore's e-mail that the RFP relates
- 24 to JEA.
- 25 Α So I think the e-mail -- I mean, the plain Hedguist & Associates Reporters, Inc.

- 1 language of the e-mail speaks for itself and that it's
- 2 factually accurate, you know, that he does not go
- through the effort of disputing things in David's
- 4 e-mail, but he, likewise, does not confirm.
- 5 Okay. And I think you said you don't recall if
- 6 you responded or not?
- 7 No.

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- Q We've never seen it.
- 9 Α No.
- 10 Q Okay. And do you know -- you said we got these
- 11 documents through a public records request. Did you
- 12 see -- see the public records request that you responded
- 13 to from Smith Hulsey Busey?
 - So I don't know who the request came from, but
- 15 there's a very voluminous public records request right
- 16 around the same time that y'all became involved, but it
- 17 may not have been you. I don't know who it was for, but
- 18 there was a very voluminous public records request that
- 19 was done related to our e-mails.
 - Did you actually see the public records
- 21 request?
- 22 I seem to recall seeing the request, but we
- 23 don't get to know who it's from.
- 24 I'm really perplexed with this. I don't know.
- 25 We didn't send a public record.

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- 1 MR. MURPHY: That's what I was mentioning to 2 you on the phone, that he already went through all
- 3 the e-mails and gave them to somebody, yeah.
- 4 MR. RUSSELL: Not to us.
- 5 THE WITNESS: Interesting.
- 6 BY MR. RUSSELL:
- 7 And you're sure it was a public records request 8 and not perhaps just a generic request from the Office
- 9
- of General Counsel that you gathered documents?
- 10 I'm fairly confident it was a public records 11 request.
- 12 I think that was a document we need. So we've
- 13 never seen such a document. We don't know where those
- 14 documents -- or seen such a request and we don't have
- 15 any of those documents. We don't have a -- unless we
- 16 got it in connection with a JEA production, we don't
- 17 have any documents that relate to you.
- 18 I guess I need -- we should be up to 8 now.
- 19 This is a response to the RFP that came from Morgan
- 20 Stanley, Exhibit 8. Are you familiar with this -- with
- 21 the document?
- 22 Α I mean, it's been too long. I don't remember
- 23 this document.
- 24 (Greive's Exhibit 8 was marked for
- 25 identification.)
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- 1 updates, debt market updates, things like that, we have 2 to filter those out to then give you a true response
- 3 because it cost them, the requestor, money to, you know,
- 4 pay for the copies and our time.
- 5 In connection with the documents that you're 6 required to inspect and determine they were responsive,
- 7 did you look at documents that had a relationship to
- 8 you, personally that you had some involvement in or you
- 9 just got the bulk of the documents because you were the
- 10 head of the department?
- 11 I can't recall specifically.
- 12 Q Okay. And you thought, you know, Randall also
- 13 looked at some. Do you know how Randall was chosen to
- 14 look -- Randall Barnes was chosen to look at some of the
- 15 responsive -- potentially responsive documents?
- 16 So, again, I can't state unequivocally under
- 17 oath that he did review them because I don't recall
- 18 specifically whether or not he was involved in reviewing
- 19 the e-mails, but the document production generated
- 20 e-mails that had Mike Weinstein, Randall Barnes and my
- 21 name as the e-mail addresses that these were coming from
- 22 and to.
- 23 Q Okay. When the documents were withered out,
- 24 the nonresponsive documents were taken away somehow by
- 25 some people there, do you know what the volume of the

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- 1 documents was that was actually given by your department
- 2 in response to the RFP?
- 3 I'd have to go back to my earlier -- under
- 4 oath, it's tough to guess a number, but it was -- it was
- 5 several communications, e-mails.
- 6 Q And, again, I'm just trying to get a range.
- 7 Less than 100?
- 8 By order of magnitude, I'd have to go with my
- 9 10 to 100 --
- 10 Q Okay.
- 11 Α -- that I gave earlier.
- 12 Q Yeah.
- 13 But, you know, I could be wrong. Just I hate
- 14 to -- I don't want to be wrong under oath.
- 15 Okay. That helps us affix a range. And what
- 16 I'm trying to understand is you used 100, you think
- 17 that's the maximum, no more than 100 --
- 18 Α Right.
- 19 Q -- different responses?
- 20 Α Again, that -- that would be my best guess,
- 21 under 100.
- 22 And -- and I'm sure that's not precise. I'm
- 23 just trying to get a parameter of what we're talking
- 24 about here. I want to know if it's 10,000 or 100.
- 25 Exhibit 9, please. This is an e-mail from Ryan Hedguist & Associates Reporters, Inc.

- 1 Wannemacher to William Pedersen with Morgan Stanley.
- And he's providing -- Mr. -- Mr. Wannemacher is
- providing William Pedersen with an ten-year pro forma on
- our IRP case on electric.

At this time was Morgan Stanley one of the

- 6 respondents to the RFP, which we marked as Exhibit 3? 7 So I do not recall by memory. Looking at the
- 8 proposal deadline on this issue in connection to this
- 9 financial advisory RFP of January 15th, that RFP would
- 10 have concluded for submission purposes at that time.
- 11 And I don't recall whether or not -- sitting here today,
- 12 whether or not --
- 13 (Greive's Exhibit 9 was marked for
- 14 identification.)
- 15 MR. BLODGETT: Just to clarify, Morgan
- 16 Stanley's response is one of the exhibits we looked

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- 18 THE WITNESS: They're -- they're one of the
- 19 four that we talked about earlier?
- 20 MR. BLODGETT: Well, Morgan -- yes. And then
- 21 Morgan Stanley's response is one of the exhibits we
- 22 looked at. The date is on the response.
 - MR. RUSSELL: That we've already marked.
- 24 THE WITNESS: So -- so --
- 25 MR. BLODGETT: It's right there.
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- MR. RUSSELL: It's 15. It's in there.
- 2 So based on Exhibit 8, the submission date of
- January 16th and the date of this e-mail that you've put
- 4 in front of me, which this is the first time I'm seeing
- 5 this e-mail --
- 6 Q Right.
- 7 Α -- the answer to your question would have been
- 8 yes.
- 9 Do you know if they had been chosen on that
- 10 date of this e-mail, January 28th, as a successful
- 11 respondent?
- 12 I don't recall whether or not -- I don't recall
- 13 the date that we made our selections and notifications
- 14 to the, quote, winners of the strategic initiatives RFP,
- 15 which, again, we've built a bench that we can call on in
- 16 the future, if needed.
- 17 Do you know why Morgan Stanley was receiving
- 18 financial information concerning JEA providing -- yeah,
- 19 why Morgan Stanley was asking for and being provided
- 20 financial information concerning JEA on January 22nd,
- 21 2018?

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- 22 Α
 - a Do you know if this request had anything to do
- 24 with the RFP that was issued on December 17th?
- 25
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88 86 1 Okay. Was there more than one meeting on that 1 Yeah. No -- no, I don't recall what the -- you 2 day at the SpringHill Suites? 2 know, being it's been a couple of years, I don't recall 3 3 Α Not to my knowledge. what we were scoring them to ultimately do for JEA. 4 All right. Who do you recall being -- you may 4 Did it have anything to do with potential 5 5 have said this before, but I was at the wrong meeting, privatization, to your recollection? 6 6 who do you recall being at the SpringHill Suites It's hard to answer definitively under oath. I 7 meeting, which appears to be on February 15th, 2018? 7 think that's been a couple of years. I think the term 8 Yeah, my --8 privatization could, you know, mean many things. I 9 9 MR. MURPHY: Just so we're clear, he -- he don't -- I hate to say it, you know, without 10 doesn't know that it was the SpringHill Suites, 10 specifically recalling. 11 so --11 Well, other than a potential sale of 12 12 MR. RUSSELL: Okay. I'm sorry. privatization, perhaps a joint venture, what would an 13 13 investment bank of Morgan Stanley's stature be doing for MR. MURPHY: -- you're kind of making that 14 14 JEA? presumption. 15 BY MR. RUSSELL: 15 I think, you know, as I stated, it was a 16 16 Q So the hotel near the airport, that's fine. consultant to assist JEA. What exactly for, I -- I hate 17 17 MR. MURPHY: Yeah, fair enough. to venture a guess without going back and reading the 18 18 Α I think I've been consistent in saying the documents from the meeting. 19 19 meeting that I was at at the hotel near the airport, Q Okay. Did you take any notes at that meeting? 20 20 which was once, one meeting, as I stated earlier, was, Not that I recall. I seem to recall there 21 21 to my knowledge, Mike Weinstein, Randall Barnes and being a -- a scoring grid that we submitted, but I 22 22 myself from the City. And the representatives that I don't -- I don't have that. I wouldn't, you know -- I 23 23 recall being there from JEA were Ryan Wannemacher, don't recall what -- what all we -- we wrote down or 24 Melissa Dykes, I believe Joe Orfano and then Julie -- I 24 took notes, if any. 25 25 think her name was Adamson or Adams, Julie. Who's the "we" who submitted the scoring grid? Hedquist & Associates Reporters, Inc. Hedquist & Associates Reporters, Inc. 87 89 1 1 MR. BLODGETT: Does Crawford sound --So I was asked to be a scorer from the City 2 THE WITNESS: Crawford. Perfect. 2 side. And I do not know specifically who on the JEA 3 BY MR. RUSSELL: 3 side were scorers from that list of attendees that I 4 And I think you recall -- you didn't recall any 4 gave you. Whether it was Wannemacher, Orfano or Dykes 5 5 consultants being at the meeting? or Julie, I don't know who among them was the -- were 6 I don't recall any consultants as in PFM. The 6 the scorers. I can't -- I can't -- you know, it's been 7 presenters were at the meeting that we were reviewing 7 a couple years. I can't tell you definitively today. 8 and scoring. 8 Do you recall how many of you participated in 9 9 the scoring? Q Okay. And who were those presenters? 10 I don't recall the -- all the firms. 10 Α Α 11 11 Q Were they investment banks? Q Okay. Did the scoring happen after all the 12 12 presentations were done? Α They were investment banks, yes. 13 13 Q What were you interviewing those presenters to So I don't recall whether we scored and 14 do? 14 submitted along the way, after each one was complete or 15 15 if we waited until the end. Yeah, I can't -- I can't So I don't recall the exact charge that it was 16 16 going into, but the City was invited as a potentially answer that a couple --17 interested party in the outcome of that exploration and 17 Q Who did you --18 18 it was for a consultant to assist JEA ---- years later. 19 In doing --19 You said you submitted your scoring sheets, how Q 20 20 Α -- was my understanding. did -- who did you give them to, do you recall? 21 Q Assist JEA in doing what? 21 Α I don't recall who specifically we gave them to 22 Α 22 at JEA. I don't know the exact charge that they were 23 23 laid out for. I don't recall at this time. Q Okay. And in issuing the notes, just to be 24 24 Do you know the exact charge -- I'm sorry, I clear, were you given handouts at the meeting? 25 25 don't mean to step on you. I don't recall whether they simply presented or

92 1 handed us a presentation book to follow along with, so I 1 Q Okay. 2 can't answer that definitively. 2 If -- if we made any type of selection, which, 3 Okay. Would you look at Exhibit 22, please? you know, I -- I said and I'll say again, I don't recall 4 If I've got the right number. what the process was for scoring or selection that day, 5 5 you know, given that it's been a couple of years. But Okay. 6 (Greive's Exhibit 22 was marked for 6 we never left that room. We were in the room. 7 7 And the -identification.) 8 8 And that says it's JEA discussion materials, it If we concluded that process with some type of 9 9 has the date, I think we've agreed this meeting occurred selection, that's not something I remember. 10 10 February 15, 2018, and the document appears to be Right. My understanding, that was part of the 11 prepared by Morgan Stanley. 11 same meeting. And I understand that only three people 12 12 Do you recall receiving this document at the participated in the selection. So I don't know who 13 13 left. You could have stayed in the room and everybody February 15th, 2018, meeting? 14 I don't recall this one specifically. 14 else left or you could have stayed in the room with 15 O Do you recall how many companies made 15 everybody, but only three people actually participated 16 16 presentations? in the selection and you don't recall that? 17 17 Again, going back to the -- it's difficult to No. It's been too long. 18 venture a guess, you know, after a significant period of 18 Okay. And I think you told me that you never 19 time has passed, but by order of magnitude, it was three 19 had any discussion with Mayor Curry about the potential 20 20 or four. privatization of JEA? 21 21 Okay. And if you look at page 5 of the Α No. 22 22 Q document you have there, which is the Morgan Stanley Okay. And, therefore, the two winners of the 23 23 document of the date of that meeting. And it says on selection process that occurred on February 15th, do you 24 the top bullet point, Given our vast experience and 24 recall who they were? 25 expertise, we believe Morgan Stanley is uniquely You said two winners? Hedquist & Associates Reporters, Inc. Hedquist & Associates Reporters, Inc. 91 93 1 qualified to execute the potential privatization of JEA. 1 Q Yeah. Was it -- was it three? How many did 2 2 Does that refresh your recollection about what you choose? 3 the consultants were being hired to do? 3 Α I don't know. Okay. 4 Δ Somewhat. 4 Q 5 5 So you have now some recollection that might Α I'm just asking. Q 6 have concerned privatization in some form? 6 I thought there was two, might have been three, 7 Again, it's tough to answer this question under 7 that's what I'm trying to find out. Do you recall how 8 oath, but potentially. 8 many were chosen? 9 9 Do you know why the meeting that ended up being Α Let me re-clarify. Are you -- state your 10 occurring at SpringHill was conducted not on JEA 10 question again. 11 11 premises? Q Sure. We know February 15th --12 12 Α Α Nope. Okay. 13 13 Q Okay. My understanding is after this meeting, -- there were a number of presenters --14 throughout the day, and I'm not trying to put words in 14 Α Uh-huh. 15 15 your mouth, I'm trying to refresh your recollection, Q -- and a number of presenters were chosen to 16 16 that the group of three people were then designated to get the work for JEA. How many presenters were chosen? 17 17 complete the forms and select the three winners -- or I -- I don't recall. There was more than one 18 the winners of the presentation that day. And I thought 18 that was chosen? 19 19 it was Michael Mace. And that the three people who went Q Okay. 20 20 out separately after the meeting to make the selection Α That's a question. 21 was Joe Orfano, who you know, Michael Mace and yourself. 21 Q More than one, that's the best you can do? Do you have any recollection of you three going 22 22 Α No, no, I'm asking you. 23 23 Q Oh. off and making a selection of the -- from the presenters 24 of who would be awarded the JEA work? 24 Α It was more than -- it was more than one?

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Q

Sure. Yeah, there was more than one, we Hedquist & Associates Reporters, Inc.

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No, if -- there was no going off.

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1 you did identify, I think I showed you was Morgan 2 Stanley.

3 Α Okay.

guess.

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understand.

No, I don't know. I don't recall.

who was chosen, only like there was one, he just

You recall one. What's the one you recall?

Yeah. I -- I hate to guess under oath.

MR. MURPHY: If you don't recall, you don't

And you don't recall what, in fact, was one of

No, would that be -- I don't remember who won

the ones chosen at this February 15th meeting also a

winner in connection with the response to the December

at that meeting -- at the hotel meeting at the airport

surprising in that there's only so many firms who do

One of the winners of the RFP in 2018, I think

this kind of work, but I -- I don't want to venture a

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so I don't know if they overlapped. It wouldn't be

MR. RUSSELL: Oh, I'm sorry.

You just don't remember?

Okay. Do you recall the one who was chosen?

MR. MURPHY: That's not fair. Yeah, the one

Α

Q

said --

BY MR. RUSSELL:

Q

Α

recall.

Yeah.

2018 RFP from the City?

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Q

4 O Does that help your recollection of who was 5 chosen at this meeting?

My recollection of Morgan Stanley's involvement has been refreshed through recent news articles and your work, not from memory of what occurred at the date of that meeting.

And I'm sorry if I asked this before, do you remember -- I think the answer's no, but let me just confirm it -- who was actually doing the selection besides yourself?

No, only that, like I said, it was one of the people at JEA was on the score -- you know, one or more of the people at JEA were a part of the scoring team, but I don't know who else they had.

18 Okay. This is an article -- based on your 19 prior testimony, you're not going to know the answer, 20 but let's just confirm it -- did you ever discuss the 21 privatization of JEA with Mayor Curry?

22 Α

23 Q And so you have no idea and -- what was this 24 article -- August 12th, 2020, whether -- oh, this quote 25 comes from an earlier time. So at no time have you ever Hedquist & Associates Reporters, Inc.

between JEA and MEAG? 23 Α I mean, to the extent that after the case was 24 settled between the parties, I got a phone call 25 notifying us of that, which was important because the Hedquist & Associates Reporters, Inc.

City was downgraded due to the litigation. So when the 2 litigation was settled, JEA notified us and that was

well received news. And, ultimately, Moody's

4 re-upgraded us or removed their three-notch downgrade,

5 restored two of the notches, but that was all after the 6 fact.

7 Right. Other than the MEAG issue, are you 8 aware of JEA being downgraded for any other reasons?

10 downgrades, as I've read the reports related to the 11 City's downgrades because that's a critical component of 12 understanding and communicating with the bond markets.

13 And in those reports, there's a multitude of factors

14 discussed, but the primary reason for the downgrade was

15 the litigation.

16 Did you ever discuss the INT process with any 17 of the three members of the administration who 18 participated in that? Stephanie Burch --

19 Who were the three?

> Q I'm going to tell you. Stephanie Burch?

21 Δ No.

Randall Barnes? 22 Q

> Α No. We kept a firewall between us during that

24 time.

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Q And who made that decision? Hedguist & Associates Reporters, Inc.

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9 I have read the reports related to JEA's

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Α We collectively decided it was best to not talk to each other about anything related to the ITN.

Q We is with the --

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4 Correct. Never once did he share with me any 5 piece of information in connection with the ITN and that 6 was by design, we chose to keep it that way.

In connection with this process, we've been talking today about the potential privatization, did you ever develop an opinion as to whether privatization of JEA was a good idea?

My assessments were not decided in any way to advocate for or against the thoughts that -- or the analysis we did was, basically, if something like this were to occur and if the City were to receive some amount of money, what would the City do with that money? And that was pay down debt, pay off our pension and establish a capital fund to pay for future capital needs of the City so we could remain debt fee. That was my extent of the analysis on the JEA financial matters.

That analysis, did you ever use a sum of money to perform that analysis, assume that a certain amount would be realized?

Α The sum that I recall using was 3 billion net to the City, which I pulled from previously available reports and then, ultimately, I believe we were

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confirmed in using that number on the conservative side after Michael Mace presented his analysis to city council showing potentially, I think, even more than that. He has a net number with the City, but we went with 3 billion just to be on the conservative side for discussions analysis.

And you told us these things that you considered using those net proceeds for was infrastructure?

So the three concepts that, you know, me and Randall, down in the finance department, had kind of been kicking around were paying off all the City's debt so we'd be debt free, paying off our pension liability and establishing a capital improvement reserve of some kind to fund future capital needs instead of having to issue new debt.

Q Okay. Was there -- I'm trying to remember how this happened. Didn't we -- I mean, Jacksonville, so didn't we, in Jacksonville, undertake a plan to pay off the pension debt by a sales tax increase?

We extended an existing half penny under the BJP program, that is set to expire at 2030 or when the debt is paid off, whichever comes sooner. Our projections show that it'll likely come sooner, 2027 or 2028.

Hedquist & Associates Reporters, Inc.

Then the new replacement tax would kick into replacement, it's a -- you know, residents, citizens feel no different amount of pay when they buy things.

4 And that new pension liability surtax, is what 5 it's called under state legislature, would be allocated 6 to paying off our pension system.

7 Okay. And I asked that question, I didn't know 8 there was a hole left -- still left to be filled with 9 JEA proceeds for potential liability.

So the concept at the time was that rather than waiting until 2027 or 20 -- 2030 when this new tax was 12 going to kick in, we would pay it off today. And, you 13 know, many of you are smart in this room and know that 14 paying something off today is a lot cheaper than paying 15 it off in the future, assuming our 7 percent investment return in the pension system. It's a dramatic discount to pay it off today and then the citizens could, you know, not have to pay as much under that other half penny and save a lot.

Okay. And this analysis that you talked about, do you recall when -- approximately when it begin -began?

23 Α I don't recall the exact time period, but it 24 was well after everything was very much established in 25 the -- in the media and the city council, you know.

Hedquist & Associates Reporters, Inc.

And did it --

Α There's nothing prior to any of this public --

3 you know, public meetings and stuff that ended that.

4 Is there an event that caused it to end in 5 which you stopped talking about spending the JEA money 6 for these projects?

So, again, these -- these were just concepts and ideas that we were kicking around. As the City's finance department, if we didn't have an answer for what would the City do if it received some kind of lump sum of cash, you know, I'd be derelict in my responsibility. So we had to have some kind of idea, which was -- it was just kicking around ideas and thoughts.

Sure. But there came a point in time when there was no longer any need to talk about what would happen to the JEA money, what it would be used for?

Yeah. I don't -- I don't know when that would have been, just -- I don't think there's a date certain that we said, okay, we're not going to, you know, think about this anymore. I think it just became irrelevant after these discussions that you've been involved with had progressed.

Q Okay. And the date I was looking for is when the sale -- potential for the sale was terminated in which the mayor said stop it and the JEA board followed Hedguist & Associates Reporters, Inc.

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CERTIFICATE OF OATH STATE OF FLORIDA)
COUNTY OF DUVAL)

I, Terrie L. Cook, RPR, CRR, FPR, Notary Public, State of Florida, certify that PATRICK JOSEPH GREIVE personally appeared before me on November 17, 2020, and was duly sworn.

WITNESS my hand and official seal on December 3, 2020, Jacksonville, Duval County, Florida.

Terrie L. Cook, RPR, CRR, FPR Notary Public-State of Florida

Hedguist & Associates Reporters, Inc.

Terri L Cook

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ΓN,

never shared with me any information with the ITN, including a potential purchase price from any of the

again, just as -- as definitive as I can, Randall Barnes Hedquist & Associates Reporters, Inc.

3 presenters that -- that were, you know, presenting to

4 him up in Atlanta.

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And I never, to this day, have talked to him about that number. In fact, the only number I've seen is from Carla Miller when she put it out in her -- when she released her notes and it went to the -- the press.

Q I was not trying to make an implication of anything. I was trying to get a date.

A Just to be clear, I don't want anybody to read between the lines.

MR. RUSSELL: We need to go off the record for a few minutes, if we could.

(Off-the-record discussion.)

MR. RUSSELL: Read and sign?

17 MR. MURPHY: Yeah.

18 (Witness excused.)

(The interview was concluded at 5:04 p.m.)

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Hedquist & Associates Reporters, Inc.

REPORTER'S CERTIFICATE

STATE OF FLORIDA COUNTY OF DUVAL

I, Terrie L. Cook, RPR, CRR, FPR, certify that I was authorized to and did stenographically report the interview of PATRICK JOSEPH GREIVE; that a review of the transcript was requested; and that the foregoing transcript, pages 1 through 1 is a true record of my stenographic notes.

I further certify that I am not a relative, employee, attorney, or counsel of any of the parties, nor am I a relative or employee of any of the parties' attorney or counsel connected with the action, nor am I financially interested in the action.

DATED on December 3, 2020.

Terrie L. Cook, RPR, CRR, FPR

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Hedquist & Associates Reporters, Inc.

105

1	December 3, 2020	106
2	PATRICK JOSEPH GREIVE	
3	c/o Niels P. Murphy, Esquire Murphy & Anderson, P.A.	
4	1501 San Marco Blvd. Jacksonville, FL 32207	
5	In Re: November 17, 2020, JACKSONVILLE CITY SPECIAL INVESTIGATORY COMMITTEE ON JEA MA	COUNCIL
6		ALIEK
7	Dear Sir: This letter is to advise that the transcript for the	
8	above-referenced deposition has been completed available for review. Please make arrangements	and is
9	and sign or sign below to waive review of this transcript.	101 1044
10	It is suggested that the review of this transcript	be
11	completed within 30 days of your receipt of this leas considered reasonable under Federal Rules*, h	etter,
12	there is no Florida Statute to this regard.	
13	The original of this transcript has been forwarde the ordering parties and your errata, once receive	ed,
14	will be forwarded to all ordering parties for inclusi in the transcript.	ion
15 16	Sincerely,	
10		
	Turi & Cook	
17	Terrie L. Cook, RPR, CRR, FPR Hedquist & Associates, Inc.	
18	cc: E. Lanny Russell, Esquire Niels P. Murphy, Esquire	
19	, ,,	
20	Waiver:	
21	I,, hereby waive the reading of my deposition transcript.	& signing
22		
23	Deponent Signature Date	
25	Hedquist & Associates Reporters, Inc.	
1	ERRATA SHEET	107
2	DO NOT WRITE ON TRANSCRIPT - ENTER CHAN In Re: JACKSONVILLE CITY COUNCIL	GES
3	SPECIAL INVESTIGATORY COMMITTEE ON JEA MA	ATTER
4	INTERVIEW OF PATRICK JOSEPH GREIVE	
5	TAKEN - November 17, 2020	
6	PAGE NUMBER LINE NUMBER CHANGE/REASC	N
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	under penalties of perjury, I declare that I have r	ead
17	the foregoing document and that the facts stated are true.	111 11
18		
19	Date PATRICK JOSEPH GREIVE	
20	cc: Terrie L. Cook, RPR, CRR, FPR	
21	E. Lanny Russell, Esquire Niels P. Murphy, Esquire	
22		
23 24		
25	Hedquist & Associates Reporters, Inc.	

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